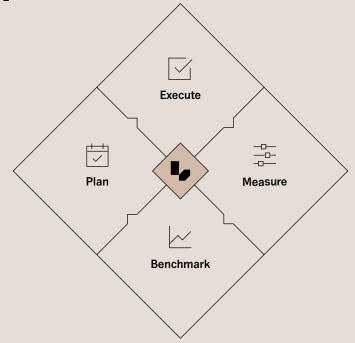


Why Lative?

Hit Targets. Invest Smarter. Plan with Precision.

Lative is a Sales Performance, Efficiency and Planning platform designed for sustainable sales growth. Monitor sales performance in real-time, pinpoint opportunities swiftly and optimize where required enabling informed hiring and investment decisions, eliminating guesswork.



Click here to try Lative \rightarrow

How Lative Helps

Boost sales productivity

Dive deep into data-driven insights to fine tune your sales productivity (yield per rep per unit of time). Understand what's driving success and learn where there's room for improvement.

Maximize every dollar spent

Discover how every investment impacts your bottom line. Make sure that you're investing in the right places at the right time to maximize Return On Investment and sales profitability.

Plan with purpose and precision

Lative's advanced planning tools let you anticipate market shifts, adjust strategies in real-time, and align your team's efforts with company goals. Ensure every move is calculated, every decision informed, and every plan set for success.

Real-time Decision Making

Automated, continuous, and accurate datadriven insights to see the impact of your decisions in real-time. Plan for the future confidently and keep pace with the everevolving demands of your business.

Seamless integration with:







